



eGov provides a robust Software-as-a-Service solution to over 300 municipalities, counties and states across the country for payment processing and CMS

eGov Strategies Partners with Bluelock to Add Resiliency and Effectively Scale and Serve Large Clients

Bluelock High Availability Hosting and Disaster Recovery-as-a-Service solutions allow eGov to refocus IT resources on improving business innovation

As eGov Strategies thoughtfully assessed the successes they were having with larger clients and the increasing pressures on security and compliance, they proactively decided to improve the resiliency and robustness of their solutions by expanding their protection and security capabilities.

With a desire for increased security of their production and recovery environments that would scale as they added municipalities, eGov looked to the cloud. They successfully took on initiatives such as technical innovation, increased reliability and security. As they brought on new clients, they cut capital costs and achieved compliance with payment processing – all while trusting Bluelock to handle their cloud infrastructure.

By adding a more secure production hosting and disaster recovery solution, they have outpaced their competitors with more effective and reliable technology. They have achieved what many companies are still trying to figure out – the ability to focus time and energy on business innovation and revenue growth without adding headcount.

Stop managing infrastructure. Start supporting business operations.

After spending too much time maintaining and procuring systems that weren't strategic to the business, eGov decided to refocus their IT resources on supporting their core SaaS business.

Outside pressure to meet security and compliance regulations forced eGov to pursue cloud service providers to leverage virtualization and the cloud to host their large clients in a more modern manner without the large capital investment.

Bluelock's experience and ability to handle mission-critical data and applications within the DR environment, as well as the ability to scale in the production environment, improved eGov's client facing technologies that will, in turn, grow their revenue.

Don't rush to the datacenter at 3 a.m., anymore.

As eGov looked to a cloud provider to improve their client facing technologies they

were overridden with the feeling of safety to continue doing things as they had been. But eGov understood, that as a SaaS company, you have to value your time when every minute counts.

By choosing Bluelock, eGov gained partners with deep expertise in hosting and disaster recovery that extended their IT team. "The experience the Bluelock team provides makes us feel like we have hired more people on our team without the added headcount," said Alan Pyrz, Principal at eGov. "There is tremendous value in the flexibility that the Bluelock solution offers and our clients' needs are met much faster."

If use of a client's application were to take off, they have the ability with a couple of clicks to scale their solution. Rather than scrambling to have more hardware delivered and installed and figuring out the proper load balance – eGov simply hands the issue over to Bluelock.

"Our IT team has put more time back into our day," Pyrz stated. "With Bluelock, no one has to rush to a datacenter at 3:00 a.m. when a disaster strikes."

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Improve business innovation with Bluelock’s DRaaS.

By migrating to the cloud and creating a more secure Disaster Recovery (DR) environment, eGov focused their IT resources on growing and building the business, instead of on the day-to-day details of infrastructure management and datacenter maintenance.

Through Disaster Recovery-as-a-Service (DRaaS), eGov now has the confidence to apply system updates. Historically, downtime always caused anxiety. Now, when it is time for updates within their DR environment they declare and move it over to the second location, apply the updates, reboot, test and then, migrate back to the production environment. The resources to manage updates provide even more uptime and avoid downtime. Bluelock’s solution helped

eGov expand their recoverability for their clients and quickly scale at a moment’s notice.

While still delivering their value, eGov embraces their DR plan and can provide their clients a more resilient, robust solution. Pyrz said, “With Bluelock’s cloud-based solution, we have another option for clients who need disaster recovery and plan to scale quickly.”

By migrating to the cloud, eGov improved business innovation through strategic IT initiatives. With Bluelock’s DRaaS, they gained a more secure production and recovery environment and are able to effectively scale and serve sizable clients, without the need for substantial capital expenditures that coincide with each implementation, all while growing their revenue.

With Bluelock’s High Availability Hosting and DRaaS, eGov:



Increased security and resiliency of production and recovery environments



Quickly scales client systems



Cut capital costs and grew revenue with new clients



Gained security and compliance for payment processing



Improved performance of client-facing technologies